



# Data Mining and Multiple Ordered Correspondence via Polynomial Transformations

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# What will we consider?

- ◆ Data Mining and Customer Interaction System Data
- ◆ Exploring huge data sets ⇒ Customer Satisfaction and Job Satisfaction studies
- ◆ Collecting ordered categorical variables
- ◆ Ordered multiple correspondence analysis -OMCA- ⇒ Singular Value Decomposition and Hybrid Value Decomposition
- ◆ Applications of OMCA to customer satisfaction and job satisfaction data sets



# The Learning Management System Data

- The Learning Management System data and the subsequent **Customer Interaction System data** can help to provide “**Early Warning System data**” for **risk detection** in enterprises
- various **EWSs** have been established (Kim *et al.*, 2004): for detecting fraud, for credit-risk evaluation (Phua, *et al.*, 2009), to detection of risks potentially existing in medical organizations, to support decision making in **customer-centric planning tasks** (Lessman & Vob, 2009)
- we focus on EWS of LMSD for customer-centric planning tasks, to develop **exploratory tools** that identify at-risk customers and allow for more timely interventions

# Multiple Correspondence Analysis

$\mathbf{X}_k \Rightarrow$  indicator matrix of dimension  $n \times J_k$  of the  $k^{\text{th}}$  variable

$$\mathbf{X} = \begin{pmatrix} 1 \\ 2 \\ \vdots \\ \cdot \\ \cdot \\ \cdot \\ n \end{pmatrix} \left( \begin{array}{c|c|c|c|c} & \mathbf{X}_1 & \mathbf{X}_2 & \dots & \mathbf{X}_j & \dots & \mathbf{X}_p \end{array} \right)$$

Aim: to analyse large survey data:

$\mathbf{X} = [\mathbf{X}_1 | \dots | \mathbf{X}_p]$  complete disjunctive/ indicator matrices of  $P$  variables

- ❖ rows  $\Rightarrow$  individuals/observations/units
- ❖ columns  $\Rightarrow$  ordered categories  $\Rightarrow$  preference data  $\Rightarrow$  replying questionnaire

Fisher (1940), Guttman (1941), Hayashi (1952), Benzecri (1973)  
 Gifi(1981), Greenacre (1984), etc...

## Multiple CA via the Indicator Super-Matrix

$$SVD\left(\frac{1}{p\sqrt{n}} \mathbf{X}\mathbf{D}^{-1/2}\right) = \Phi \Lambda_X \mathbf{Y}'$$

Row Singular Vectors  $\Phi'\Phi = I$

Column Singular  
Vectors  $\mathbf{Y}'\mathbf{D}\mathbf{Y} = I$

where D is the super-diagonal matrix

$$\mathbf{D} = \begin{pmatrix} \mathbf{D}_1 & 0 \\ 0 & \mathbf{D}_2 \end{pmatrix}$$

We could also consider the **Burt matrix** constructed for two variables P=2

$$\mathbf{B} = \mathbf{X}'\mathbf{X} \Rightarrow$$

$\mathbf{D}_1$	$\mathbf{P}$
$\mathbf{P}'$	$\mathbf{D}_2$

$\mathbf{X}'_1\mathbf{X}_2$        $\mathbf{X}'_2\mathbf{X}_1$

$$\mathbf{D}_k = diag(p_{\bullet 1k}, \dots, p_{\bullet J_k})$$

Total Inertia =  $trace(\Lambda_X^2)$

Remember that the sum of squares of a non-diagonal sub-matrix equals the Pearson chi-squared statistic divided by n  
(Bekker & de Leeuw ,1988)

# Ordered MCA

- **Hybrid Value Decomposition** (Lombardo & Meulman, 2010, Lombardo & Beh, 2010) – combining features of **Singular Value Decomposition** and **Bivariate Moment Decomposition** (Best & Rayner, 1996; Beh, 1997;1998)
- Tools: **orthogonal polynomials** for ordered categorical variables by Emerson (1968), **singular vectors** of indicator super-matrix
- Visualising the relationships among ordinal-scale categories and *simultaneously* representing the **units in clusters**
- there is extra information to be obtained, concerning the **statistical significance** of the decomposed inertia

**Data trend interpretation**

# Hybrid Decomposition for OMCA

$$HD\left(\frac{1}{p\sqrt{n}} \mathbf{X}\mathbf{D}^{-1/2}\right) = \Phi \mathbf{Z} \Psi'$$

Orthogonal Polynomials  
(categories)  $\Psi'\mathbf{D}\Psi = \mathbf{I}$

where

↑  
Singular Vectors (for rows, or  
individuals)  $\Phi'\Phi = \mathbf{I}$

$$\mathbf{Z} = \frac{1}{p\sqrt{n}} \Phi' \mathbf{X} \mathbf{D}^{-1/2} \Psi$$

and D is the super-diagonal matrix consisting of orthogonal polynomials for the ordinal variables

$$Total \ Inertia = trace(\mathbf{Z}' \mathbf{Z}) = trace(\mathbf{Z} \mathbf{Z}') = trace(\Lambda_X^2)$$

# Properties of OMCA

*OMCA  $\Rightarrow$  permits to decompose the inertia in function of eigenvalues and of polynomial trasformations of different degree associated to the ordered categorical variables*

**Property 1** **the total inertia** can be expressed in terms of squared z-values (bivariate moments) and eigenvalues

$$\text{Total Inertia} = \sum_{m=1}^M \sum_{k=1}^p \sum_{v_k=1}^{(J_k-1)} z_{mv_k}^2 = \sum_{m=1}^M \lambda_{X_m}^2$$

Where  $M=J-p$  is the number of non-trivial solutions

We can compute the contribution of the linear component to the overall inertia

**Property 2** it is possible to identify which polynomial component (linear, quadratic or higher order) more contributes to the eigenvalue and so to the inertia of each axis.

For example the first non trivial eigenvalue  $\lambda_{X_1}^2 = z_{11}^2 + z_{12}^2 + \dots + z_{1,J-p}^2$

See also Beh (2001) for  $p = 2$

# Graphical Displays in OMCA

## 1. Individual coordinates

$$\mathbf{F} = \Phi \mathbf{Z} = \frac{1}{p\sqrt{n}} \mathbf{X} \Psi$$

## 2. Category coordinates

$$\mathbf{G} = \frac{1}{p/\sqrt{n}} \mathbf{D}^{-1} \Psi \mathbf{Z}' = \frac{1}{p/\sqrt{n}} \mathbf{D}^{-1} \mathbf{X}' \Phi$$

*Total Inertia* =  $\text{trace}(\mathbf{F}' \mathbf{F})$  =  $\text{trace}(\mathbf{G}' \mathbf{D} \mathbf{G})$  =  $\text{trace}(\Lambda_X^2)$

Category coordinates are identical to MCA coordinates  
 Individual coordinates computed by polynomials are not the same as the “classical” ones  $\Rightarrow$  clusters of units in relation with the expressed ordered scores

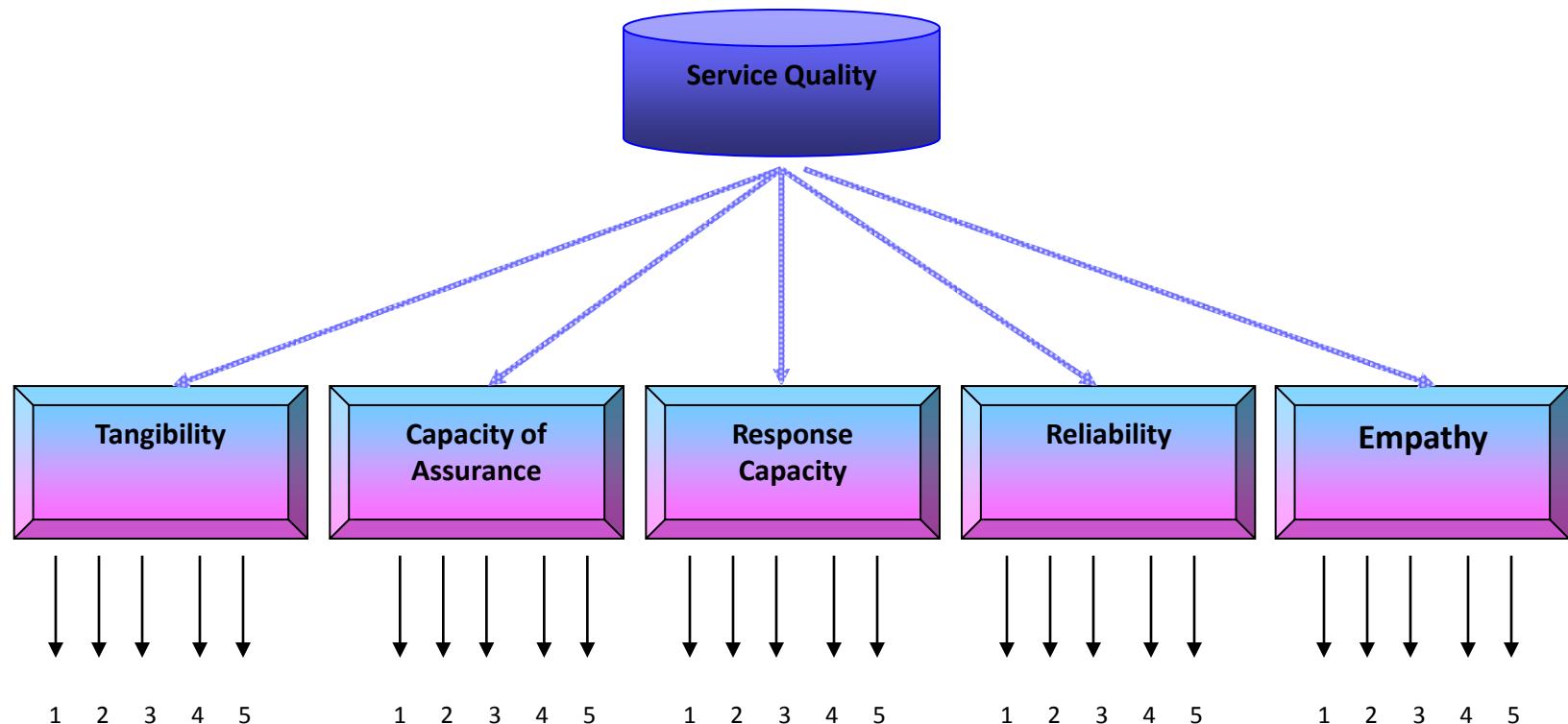


How can you consider nominal variables without destroying the ordered structure?

- ◆ Ordered multiple correspondence analysis and nominal variables
- ◆ Splitting the ordinal data using the nominal categories
- ◆ Apply OMCA to these data sub-sets

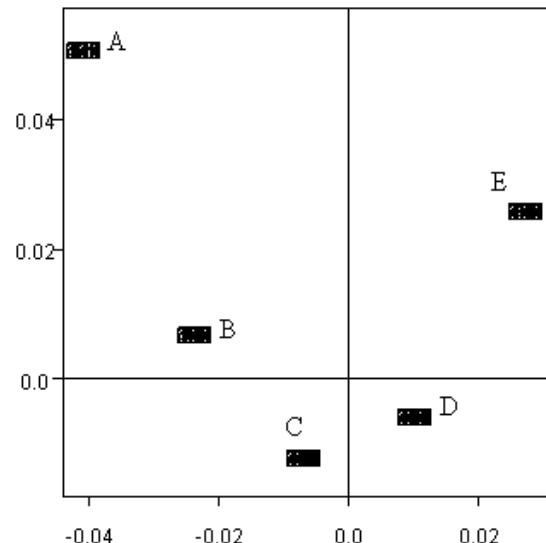
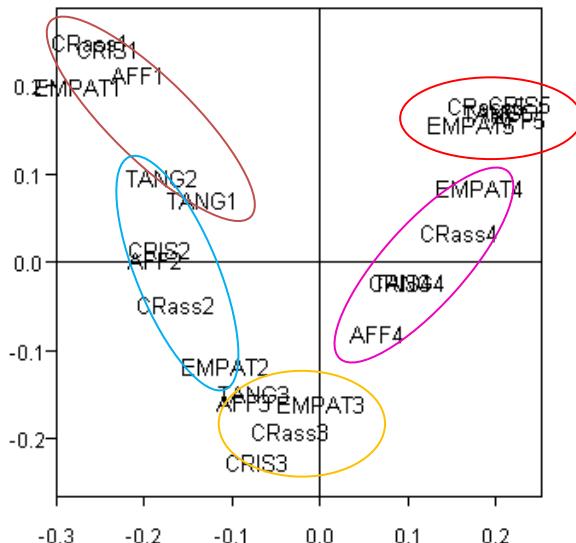
# The Evaluation of Customer Satisfaction in Health Care Services

*To gauge the quality of **five** key characteristics of a Naples hospital based on a sample of 511 patients.*

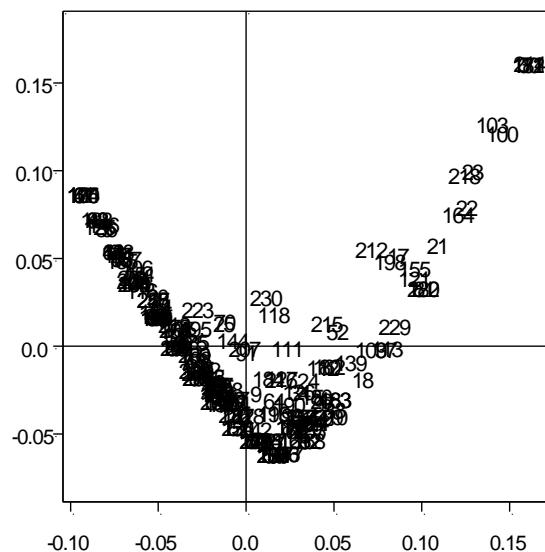
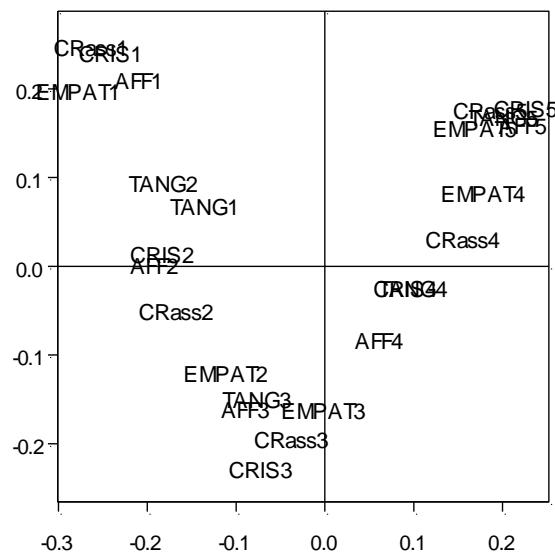


*Ordered Responses: 1 = Not satisfied, 5 = Very satisfied*

# Comparing OMCA and MCA in overall hospital



Cluster	% Patients in Cluster
E: very much satisfied	13,6%
D: a lot satisfied	41,7%
C: satisfied	30,6%
B: little satisfied	4,7%
A: not satisfied	9,4%



OMCA plots

MCA plots

# Ordered Multiple Analysis in overall hospital

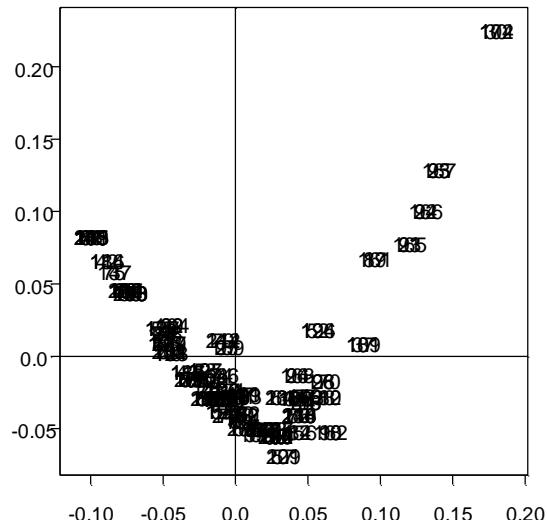
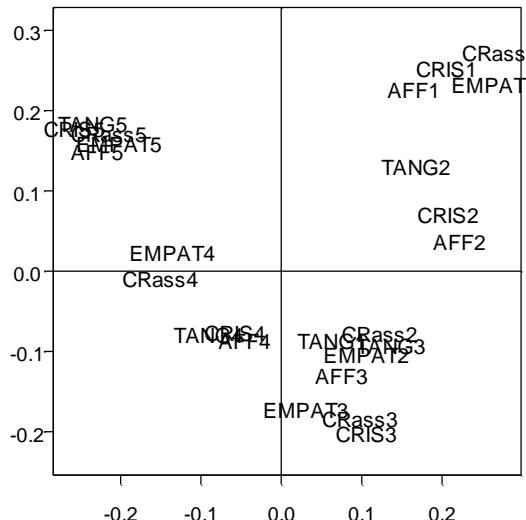
*Table 1: Decomposition of the first two non-trivial eigenvalues and chi-square tests.*

Variable	Component	$z^2_{1(v_k)} = \lambda_1^2$	$\chi^2$	$z^2_{2(v_k)} = \lambda_2^2$	$\chi^2$	d.f.
Tangibility	Location	0.104	73.230***	0.030	2.093	8
	Dispersion	0.000	0.328	0.051	35.956***	8
	Skewness	0.001	0.362	0.008	2.398	8
	Kurtosis	0.002	1.567	0.000	5.936	8
Reliability	Location	0.140	98.781***	0.000	0.282	8
	Dispersion	0.000	0.219	0.099	69.999***	8
	Skewness	0.001	0.368	0.003	2.217	8
	Kurtosis	0.000	0.038	0.000	0.033	8
Capability of Response	Location	0.153	107.539***	0.002	1.154	8
	Dispersion	0.003	1.950	0.131	92.568***	8
	Skewness	0.001	0.523	0.008	5.806	8
	Kurtosis	0.000	0.027	0.002	1.748	8
Capability of Assurance	Location	0.151	106.328***	0.002	1.106	8
	Dispersion	0.005	3.313	0.119	84.106***	8
	Skewness	0.001	0.529	0.013	9.315	8
	Kurtosis	0.001	0.454	0.000	0.011	8
Empathy	Location	0.143	101.009***	0.003	2.094	8
	Dispersion	0.003	2.242	0.093	65.398***	8
	Skewness	0.001	0.615	0.016	11.082	8
	Kurtosis	0.002	1.665	0.000	0.020	8
Total		0.711	501.088***	0.558	393.320***	160

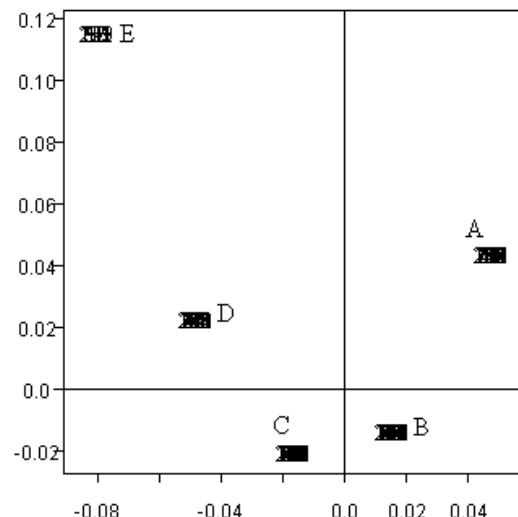
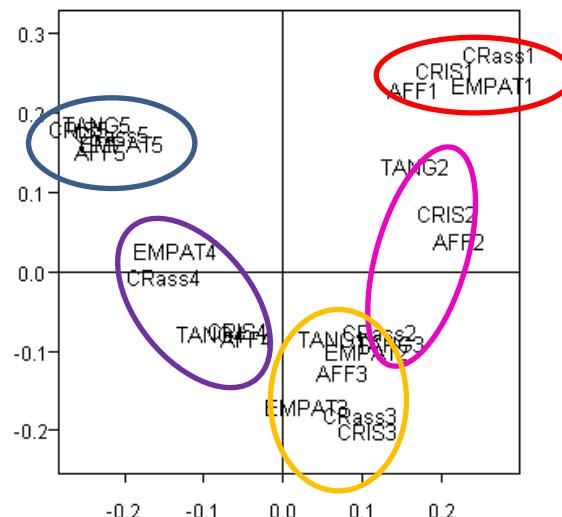
The statistically significant components are identified at three levels of significance:  
 0.01(\*\*\*)  
 0.05 (\*\*)  
 0.10 (\*)

Tangibility, Reliability, **Capability of response**, Capability of assurance and Empathy account for 15.9%, 18.3%, **25.6%**, 24.6% and 20.1% of the explained inertia

# Ordered Multiple Analysis in a division of the hospital



↔ MCA plots



→ OMCA plots

Cluster	% of Patients in Cluster
E	15.3%
D	36.1%
C	36.1%
B	2.8%
A	9.7%

# Ordered Multiple Analysis in gynaecology division

*Table 1: Decomposition of the first two non-trivial eigenvalues and chi-square tests.*

Variable	Component	$z^2_{1(v_k)} = \lambda_1^2$	$\chi^2$	$z^2_{2(v_k)} = \lambda_2^2$	$\chi^2$	d.f.
Tangibility	Location	0.11	22.76***	0.008	1.74	8
	Dispersion	0.01	1.52	0.019	4.16	8
	Skewness	0.00	0.26	0.033	7.22	8
	Kurtosis	0.00	0.10	0.013	2.79	8
Reliability	Location	0.13	28.26***	0.001	0.17	8
	Dispersion	0.00	0.28	0.088	19.06**	8
	Skewness	0.00	0.87	0.009	1.92	8
	Kurtosis	0.00	0.04	0.002	0.47	8
Capability of Response	Location	0.16	35.38***	0.001	0.12	8
	Dispersion	0.00	0.17	0.141	30.42***	8
	Skewness	0.00	0.34	0.005	1.11	8
	Kurtosis	0.00	0.10	0.001	0.29	8
Capability of Assurance	Location	0.16	35.51***	0.000	0.00	8
	Dispersion	0.00	0.06	0.130	28.16***	8
	Skewness	0.00	0.12	0.012	2.65	8
	Kurtosis	0.00	0.47	0.001	0.32	8
Empathy	Location	0.14	29.84***	0.000	0.06	8
	Dispersion	0.00	0.27	0.107	23.02***	8
	Skewness	0.00	0.24	0.013	2.88	8
	Kurtosis	0.00	0.21	0.001	0.15	8
Total		0.73	156.81***	0.587	126.69***	160

# Survey on Job satisfaction in Social Enterprises of Caserta – Italy-

1426 questionnaires

Ordered categorical variables with 4 categories

## Extrinsic Satisfaction

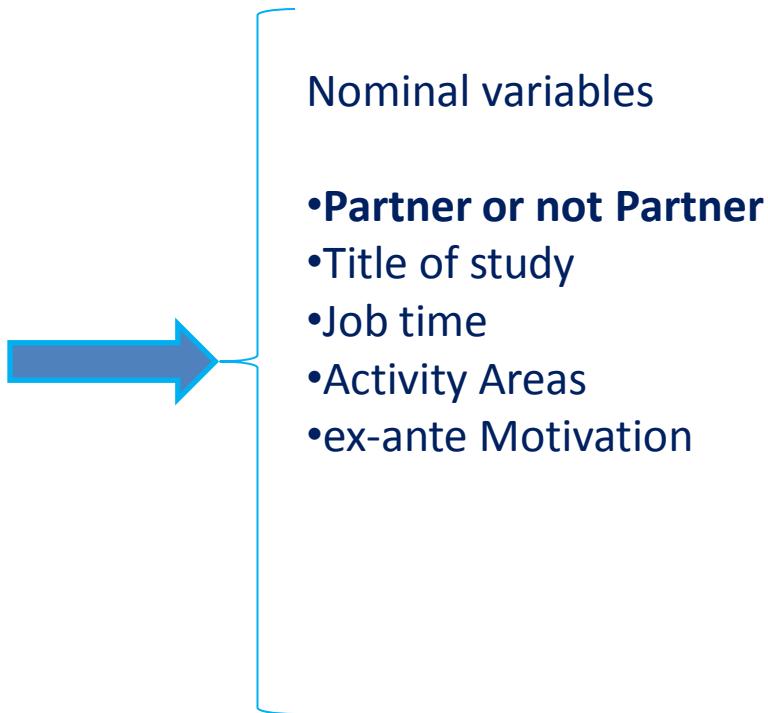
- E1 – organization and flexibility;
- E2 – stability;
- E3 – wage;
- E4 – autonomy and independence.

## Intrinsic Satisfaction

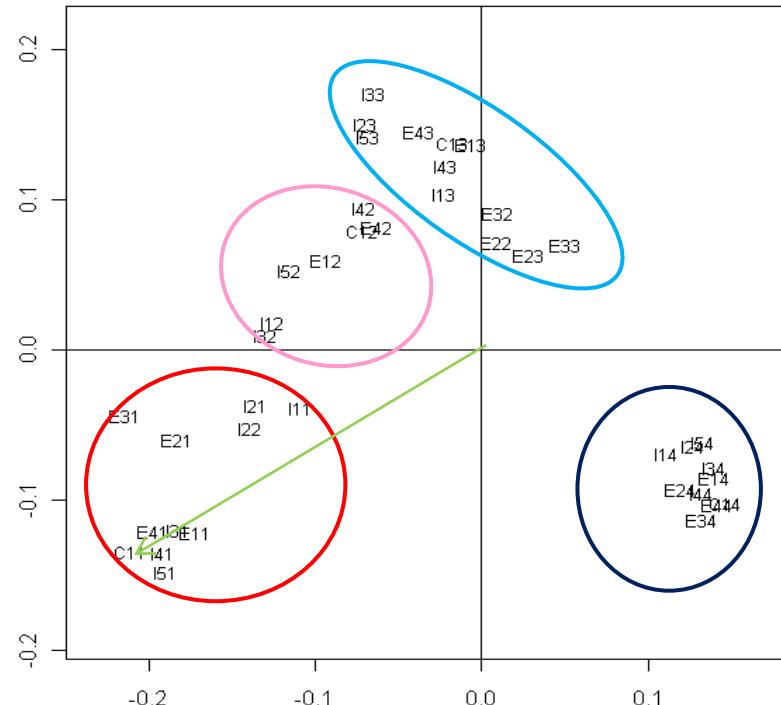
- I1 – relationships with users;
- I2 – relationships with managers;
- I3 – recognized job
- I4 – involvement in decisions
- I5 – transparency of relationships.

## Total Satisfaction

- C1- actual job



# OMCA : Partner and not Partner in Social Enterprises

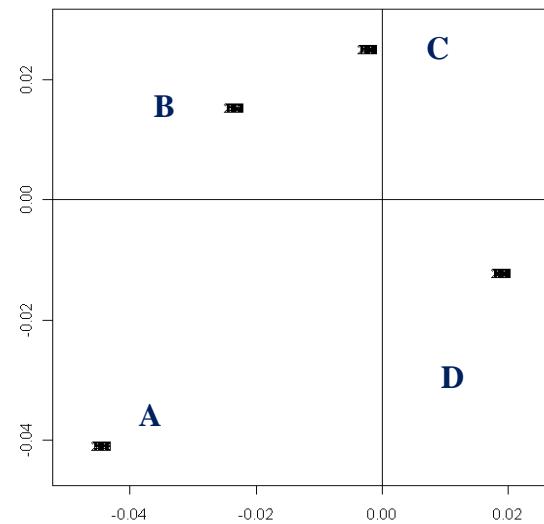


**Relationships with the general unsatisfaction (C1):**

- Intrinsic satisfaction I3 (recognition), I4 (involvement) e I5 (trasparency).
- Extrinsic Satisfaction: E1 (organization) e E4 (authonomy).

	partner	non-partner
<b>A: not satisfied</b>	9,8	12,3
<b>B: little satisfied</b>	16,1	18,2
<b>C: satisfied</b>	28,1	40,4
<b>D: a lot satisfied</b>	46,0	29,1

- More satisfied workers are partners of social enterprises (46% against 29%)



	<b>Polynomial component</b>	<b>Inertia axis I</b>	<b>chi-2</b>	<b>Inertia axis II</b>	<b>chi-2</b>	<b>d.f.</b>
<b>E1-Organization</b>	Location	0,13	<b>29,21***</b>	0,00	0,57	6
	Dispersion	0,00	0,29	0,10	<b>22,04***</b>	6
<b>E2-stability</b>	Skewness	0,00	0,11	0,00	0,14	6
	Location	0,10	<b>22,69***</b>	0,00	0,55	6
	Dispersion	0,00	0,92	0,07	<b>14,92**</b>	6
<b>E3-Wage</b>	Skewness	0,02	3,46	0,00	0,00	6
	Location	0,13	<b>28,49***</b>	0,01	2,08	6
	Dispersion	0,01	1,64	0,09	<b>19,63***</b>	6
<b>E4-autonomy</b>	Skewness	0,01	1,67	0,00	0,09	6
	Location	0,12	<b>25,77***</b>	0,00	0,22	6
	Dispersion	0,00	0,88	0,10	<b>21,40***</b>	6
<b>C1-Actual Job</b>	Skewness	0,01	1,34	0,00	0,13	6
	Location	0,15	<b>32,84***</b>	0,00	0,25	6
	Dispersion	0,00	1,10	0,11	<b>24,73***</b>	6
	Skewness	0,00	1,08	0,00	0,00	6
	Total	0,68	<b>151,49***</b>	0,48	<b>106,74***</b>	90

## Conclusion and Perspectives

In customer satisfaction studies:

**Likert items** for the evaluation of quality aspects and personal information,  
the **splitting of individuals** with respect to the nominal categories and  
the **automatic aggregation of individuals** in so many clusters as the number of the ordered categories provide an  
**early warning system data** that help to identify at-risk customers/consumers/workers and suggest for more timely interventions **to improve quality in enterprises**.

In perspective: **External Information** in OMCA, **Stability** of OMCA.

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